

**TCI's Q3 PAT surges by 108%,  
Announces Interim Dividend @ 20%**

**New Delhi, January 22, 2010:** Transport Corporation of India Ltd., India's leading integrated supply chain and logistics solutions provider, today announced its financial results for the **Quarter ended December 31, 2009**. The company's total revenue for Q3 registered a growth of **18.43%** rising to **Rs. 381.32 Crores** from **Rs. 321.98 Crores** in the same period last year. Also the **PBT (After Exceptional Items)** rose by **93.60% i.e. Rs. 16.63 Crores** from **Rs. 8.59 Crores** in the same period last year.

Highlights of Q3 Results ended Dec 31, 2009 (Rs. in crore)				Highlights of Nine months Results ended Dec 31, 2009 (Rs. in crore)			
Particulars	31.12.09	31.12.08	(% Growth)	Particulars	31.12.09	31.12.08	(% Growth)
Total Revenues	381.32	321.98	18.43%	Total Revenues	1052.17	977.75	7.61%
PBT(after exceptional item)	16.63	8.59	93.60%	PBT(after exceptional item)	44.56	26.40	68.79%
PAT	11.81	5.68	107.92%	PAT	30.44	17.12	77.80%

**The company's total revenue for the nine months ending December 31, 2009**, rose by 7.61% to **Rs. 1052.17 Cr. from Rs. 977.75 Cr.** in the same period last year. The company's PAT rose by 78%, to **Rs.30.44 Cr. from Rs.17.12 Cr.** in the same period last year.

Keeping in view the strong growth in profitability, the Board of Directors has decided to make payment of Interim Dividend to the Shareholders @ 20% whose names appear on the Register of Members on RECORD DATE i.e. 4<sup>th</sup> February 2010.

**Commenting on the company's performance, Mr D P Agarwal, Vice Chairman and Managing Director TCI** said, "Our robust growth is on account of the stabilizing market and demand coming in from the automobile sector. Due to an early Diwali and onset of the festive season, inventory built-up triggered and further facilitated growth of several sectors."

He further added, "The growth in overall business and profitability has been in line with our expectations. Going forward, we are anticipating a 10-15% increase in revenues and about 20-30% increase in our profit margins for the current full financial year."

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**About Group TCI:** Group TCI, with revenues of over Rs.1500 crores, is India's largest integrated supply chain and logistics solutions provider. TCI group has an extensive network of over 1200 company owned offices, with expertise developed over 5 decades and a team of 6500 trained employees. With its customer-centric approach, world class resources, State-of-Art technology and professional management, the group follows strong corporate governance and is committed to value creation for its stakeholders and social responsibilities. TCI was the first to launch several solutions in the logistics field. Its product offering includes:

**TCI Freight:** India's leading surface transport entity. This division is fully equipped to provide total transport solutions for cargo of any dimension or product segment. It transports cargo on FTL (Full truck load) / LTL (Less than truck load) / Small packages and consignments/ Over Dimensional cargo.

**TCI XPS:** A leading express distribution specialist, it offers a single window door-to-door & time definite solution for customers' express requirements. It services 13000 locations in India and 200 countries abroad.

**TCI Supply Chain Solutions:** TCI SCS is a single window enabler of integrated supply chain solutions right from conceptualization and designing the logistics network to actual implementation. The core service offerings are Supply Chain Consultancy, Inbound Logistics, Warehousing/ Distribution Centre Management & Outbound Logistics.

**TCI Global:** The global business division of TCI provides end-to-end logistics solutions across boundaries. TCI Global has set up offices in Singapore, Hong Kong, Indonesia, Thailand, China, Germany, Mauritius, and Netherlands. It is planning to expand its horizon of services to other parts of the world as well. TCI Global offers freight forwarding & customs clearance activities from all its domestic and international offices. TCI Global caters to specific industry verticals such as Pharma & Temp control, Commodity (Agri & Non Agri) Retail & FMCG, Auto & Project Cargo.

**TCI Seaways:** TCI Seaways has well equipped ships in its fleet and caters to the coastal cargo requirements for transporting container and bulk cargo.

**TCI Foundation:** As the group's social arm, TCIF fulfils corporate social responsibility and runs charitable hospitals and schools for the under-privileged in the rural areas. It has also collaborated with the Bill & Melinda Gates Foundation & National Aids Control Organization to run programs on AIDS interventions and education among the vulnerable trucking community.

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