

## TCI's Profit after tax up by 35 % in Q1

**New Delhi, July 22, 2009:** Group TCI, India's leading integrated supply chain and logistics solutions provider, has announced its financial results for the **quarter ended June 30<sup>th</sup> 2009**. The Profit Before Tax (Before exceptional items) recorded an increase of **37%** rising to **Rs 13.27 crores** from **Rs 9.67 crores** in the same period last year. The company reported a **Net Sales** of **Rs 313.67 crores** against that of **Rs 316.80 crores** in the corresponding quarter last year.

**Commenting on the company's performance, Mr Chander Agarwal, Executive Director, TCI said,** "We feel happy with our performance in the first quarter of the current financial year. It is noteworthy that we have

managed considerable growth in margins despite providing a provision of Rs.1.25 crores towards derivative transactions loss under exceptional items. The stringent measures taken by the company for cost and resources optimization have proved beneficial and had a positive impact on the current performance."

Speaking on the future outlook of the company he stated that, "We expect a good year ahead with signs of recovery in the economy as a whole. We are expecting a surge in our market sales with the onset of festival season in India. With the company's foray into international market through TCI Global, We now deliver our services globally.

<b>Highlights of Q1 Results (FY 2009-10)-</b>			
<b>(Rs. In Crores)</b>			
<b>Particulars</b>	<b>30.06.09</b>	<b>30.06.08</b>	<b>(% Change)</b>
Net Sales	313.67	316.80	-1.00
EBIDTA	24.90	21.46	16.03
PAT	7.90	5.86	34.81

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**About Group TCI:** Group TCI, with revenues of over Rs.1500 crores, is India's largest integrated supply chain and logistics solutions provider. TCI group has an extensive network of over 1200 company owned offices, with expertise developed over 5 decades and a team of 6500 trained employees. With its customer-centric approach, world class resources, State-of-Art technology and professional management, the group follows strong corporate governance and is committed to value creation for its stakeholders and social responsibilities. TCI was the first to launch several solutions in the logistics field. Its product offering includes:

**TCI Freight:** India's leading surface transport entity. This division is fully equipped to provide total transport solutions for cargo of any dimension or product segment. It transports cargo on FTL (Full truck load) / LTL (Less than truck load) / Small packages and consignments/ Over Dimensional cargo.

**TCI XPS:** A leading express distribution specialist, it offers a single window door-to-door & time definite solution for customers' express requirements. It services 13000 locations in India and 200 countries abroad.

**TCI Supply Chain Solutions:** TCI SCS is a single window enabler of integrated supply chain solutions right from conceptualization and designing the logistics network to actual implementation. The core service offerings are Supply Chain Consultancy, Inbound Logistics, Warehousing/ Distribution Centre Management & Outbound Logistics.

**TCI Global:** It is the global business division of TCI and provides end-to-end logistics solutions across boundaries.

**TCI Seaways:** TCI Seaways has well equipped ships in its fleet and caters to the coastal cargo requirements for transporting container and bulk cargo.

**TCI Foundation:** As the group's social arm, TCIF fulfils corporate social responsibility and runs charitable hospitals and schools for the under-privileged in the rural areas. It has also collaborated with the Bill & Melinda Gates Foundation & National Aids Control Organization to run programs on AIDS interventions and education among the vulnerable trucking community

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