



## **Shri D.P. Agarwal**

**Vice Chairman & Managing Director – Transport Corporation of India**

**Group Companies-** TCI, XPS, TCI-Supply Chain Solutions, TCI Seaways, Transystem Logistics International, TCI Foundation.

### **As Leader:**

Mr. D. P. Agarwal is the Vice Chairman & Managing Director of Group TCI. Born in 1950, Mr D P Agarwal has been the guiding light of TCI for the past four decades. Versatility and business acumen are few of the traits that have helped him establish the group.

It is the visionary leadership of Mr D P Agarwal that has led TCI from strength to strength. Mr Agarwal has taken TCI from being a trucking company to becoming India's largest and one of Asia's foremost leading integrated supply chain solutions provider. With a network of over 1100 company owned offices across the length and breadth of the country, which are networked and computerized, it manages a fleet of 6000 trucks at any given time. Group TCI today transports more than 1.5% of India's GDP by value. Group TCI today is a sustaining more than 5000 families by providing employment to a huge work base.

TCI group has a multi-disciplinary integrated approach, providing plethora of services such as Seamless and Integrated Transport Management, Warehousing Management, C&F operations, Supply-Chain Management, Logistics Consultancy Services, Door-to-Door Express Cargo, Courier Services, E-Commerce Solutions, International Freight Forwarding, Air Cargo, Coastal Cargo, Cold Chain Services, Customs Clearance and delivers effective and high-quality integrated logistics solution.

The value and trust of shareholders and customers is as strong as ever. The top 500 Indian and multinational companies and a customer base of approximately 150,000, bear testimony to TCI's commitment to its customers. The fact that Toyota with its emphasis on total quality systems chose TCI to be its exclusive partner in India speaks for itself. Perhaps it is this customer care, which has made TCI's relationships with its customers running into several decades.

TCI has always believed in sound, ethical practices and practices transparency at every level of operations. TCI is a multi location certified ISO 9001:2000 Company for establishing and applying Quality Management Systems.

Mr Agarwal has always believed in setting benchmarks and bettering them. TCI has been the first to come out with various innovations that have contributed to the growth of the Indian Transport Industry. The TCI team of experts recently developed the **“Three Deck Design Truck”**- a trailer with THREE DECKS for carrying bikes, scooters and three-wheelers. This innovation is the FIRST TIME in the world such a vehicle has been designed. Subsequently TCI applied for and got a design patent on this innovation.

Another case in point being the **Indian Road Freight Index (IRFI)**, the first of its kind initiative. The Road Freight Index (RFI) is a tool, which helps to make comprehensive analysis of freight trends, route wise and date wise and helps to forecast the freight trends and freight rates for the near future. It is compiled across various routes, similar to a stock market index.

### **As Industry Stalwart:**

Mr D P Agarwal is highly respected and acknowledged for his contribution to the Industry. He holds several positions of responsibility in several industry committees, councils and associations. He is an active member of CII, FICCI, PHDCCI, All India Motor Transport Congress etc. He is an active member of their committees and working groups. He actively espouses the cause of the sector and is looked up to as an Industry Representative.

### **As Philanthropist:**

Mr D P Agarwal's concern for humankind has led him towards working for the betterment of society. Leading India's largest Transport Company sensitized him to health risks and hazards faced by the migrating trucking community, who are mostly illiterate. Aware that he could make a difference and help make life better for all, Mr Agarwal set up the **TCI Foundation**. The TCI Foundation primarily works in the area of HIV/AIDS awareness and prevention programmes amongst the truckers who are a high-risk group.

Mr Agarwal launched a nationwide HIV/AIDS Prevention initiative funded by the Bill and Melinda Gates Foundation called **“Project Kavach”**. This program is implementing a comprehensive integrated package on STI treatment, Behaviour Change Communications (BCC), Condom promotion, and counseling amongst the long distance trucking community through strategically located interventions at major trucking halt points spanning 15 states along national highways of the country.

This nationwide project aims to cover approx. 1.4 million truckers (30% of trucking population & 60% of long distance truckers) by 2008. Currently a team of 202 Outreach workers nationwide engages the truck drivers and helpers through structured dialogue.

TCIF has also set up **“Khushi Clinics”**. These clinics provide free medical assistance to the truckers and villagers. These clinics are mobile and are located at all major hauling points across the highways.

The TCI group has also put in place a **Work-Place Policy** with respect to HIV/AIDS as per the **International Labor Organization Code of Practice**.

Mr Agarwal is a trustee and also actively involved in running various charitable schools, hospitals and blood transfusion centers. These activities are undertaken in rural areas so as to benefit the rural population who otherwise have limited access to these facilities.

An avid art collector, Mr Agarwal encourages new talent and provides many upcoming artists with opportunities to develop themselves.

**As Visionary:**

He has been at the forefront of changes in Indian freight transportation industry for around four decades and is a recipient of the ***Transport of the Millennium Award 2000***, from All India Motor Transport Congress. He has been bestowed with the ***Parivahan Shiromani*** by the Vice President of India in the year 2003 and has received ***Samaj Ratna*** in the year 2005.

His considerable leadership qualities are evident in the way he has forged a dedicated, committed and enthusiastic team at TCI. His interpersonal skills and tact in dealing with colleagues and employees are much admired.

Mr Agarwal enjoys traveling, reading, meditating and playing golf. His vision for the company now extends to strengthening its international operations and making it a truly world class organization.



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