



Mr K Prabhakar
Whole Time Director

Mr. K Prabhakar started his career in Transport Corporation of India (TCI) in 1978 and now is now a Whole Time Director with TCI.

Prior to this Mr. Prabhakar was heading TCI XPS (The Express Delivery division of Transport Corporation of India) with a turnover of Rs 350 crores.

Under his leadership TCI XPS has established itself as a leading express distribution specialist and also has grown tremendously and much of it has been possible because of his ability to visualize, plan, lead, monitor and manage. Today, TCI XPS is one of the fastest growing express companies in India in its category.

At the age of 54 and experience of a lifetime, he is currently designated as Whole Time Director. He joined the Company in 1978 and was promoted as Area Manager within 9 months of his joining. His Major responsibilities included strengthening intra-city operation, Hub Management. He was Deputed as Divisional Manager with one of the sister concern's of TCI looking after the sales and operations of Mumbai division and increased business of Mumbai division almost five times from the past.

Called back to parent body TCI after 5 years deputation and promoted, as Regional Head - Varanasi – he was responsible for restructuring the entire region consisting of around 90 branches, contributed substantially in overall quality improvement in sales, operations and service level.

Express Delivery Solutions, not only among the users, but also among the industry as a whole. He contributed immensely in getting TCI XPS ISO 9002 certification in a very short time and later upgraded this to ISO 9001: 2000 at multi-locations and became the first and only multi-location ISO certified company in the industry. Togetherness is the key to success is the mantra for him and with his able leadership; TCI XPS has now spread its wings overseas.