



Profile

Vineet Agarwal
Executive Director
Transport Corporation of India Ltd

Vineet Agarwal is a young and dynamic director of India's largest integrated supply chain and logistics solutions provider, Transport Corporation of India. In his 12-year tenure, he has set benchmarks not just for the Company but also the Indian logistics industry. One of his most valuable contributions to the industry includes the conception of the Road freight Index. A pioneering initiative that helps in forecasting the freight trends and freight rates, it has immensely benefited fleet operators across the country. As an active member of CII, FICCI, Assocham, AIMA and other prominent industry chambers and associations, he has played a vital role in rallying the cause of recognition of logistics as an industry. One of the most prominent spokespersons of the logistics sector, he has been regularly sharing his knowledge and experience through participation in seminars and summits both nationally and globally and in perpetuum writes for leading financial publications.

Vineet has spearheaded various businesses for TCI and is largely responsible for the stupendous growth achieved by the Company. He has driven the organization towards adopting leading-edge technologies to actuate business process improvements. A progressive thinker, he has inveterately built an ideology of cultivating strong relationships with all business associates, whether customers, suppliers, vendors and has been at the forefront in establishing strategic tie-ups with some of the leading global logistics majors. Having meticulously synergized the various elements of the Company's logistics business such as trucking, express delivery, and shipping, he has successfully

established a distinctive identity of an all-encompassing logistics solutions provider in the country. He has played an instrumental role in transforming a trucking Company in to one of Asia's largest logistics solutions providers.

One of his most noteworthy achievements include the initiation of Transystem Logistics International, a JV between TCI and Mitsui & Co., Japan for managing complete supply chain of Toyota Kirloskar Motors in India. With the adoption of some of the benchmarking practices such as milk run and just in time, TCI has been able to build a reliable service that meets Toyota's 99% service level requirements. It has also cut stocks, saving a considerable sum in financing costs.

To extend his vision of creating awareness of the significance of logistics and supply chain management and expose the industry to the global best practices, he founded the India chapter of the Council of Supply Chain Management professionals (CSCMP).

A pro-active philanthropist, he spends considerable time working in the areas of HIV/AIDS prevention amongst the trucking community and primary education in the rural areas.

Vineet has completed his Bachelor of Science in Economics and Industrial Management from Carnegie Mellon University, USA.