



PRICETRENDS

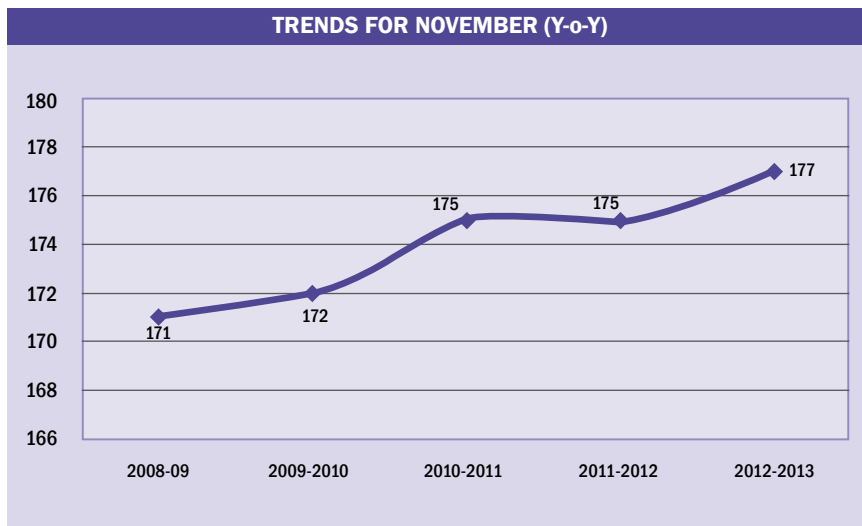
IRFI Trend for November 2012

The RFI stood at 177 points in the month of November 2012, which is 2 points higher in comparison to the corresponding period last year.

ZONAL FREIGHT TRENDS

The overall freight rates have increased by 0.69% as compared to last month. The freight rates from Delhi registered the highest increase of 3.20% in comparison to last month owing to the shortage of vehicles due to heavy dispatch material and the impact of the festive season. The freight rates from Kolkata registered the highest decrease of 5.73% in comparison to last month due to less dispatch of material.

INDEX TREND FOR 5 YEARS:



COMMERCIAL VEHICLES DOMESTIC SALES:

The overall Commercial Vehicles (CVs) segment registered a growth of 4.26% in April–October 2012 as compared to the same period last year, while Medium & Heavy Commercial Vehicles (M&HCVs) registered a negative growth at -13.99% and Light Commercial Vehicles (below 7.5 tonne) grew at 18.19%.

FORECAST FOR DECEMBER 2012:

The RFI in December 2011 was the same in comparison to December 2010. The freight rate in December 2012 is expected to remain firm as a number of companies have their yearly closing in December.

Indian Road Freight Index (IRFI), a service introduced by Transport Corporation of India (TCI), is an index of weighted average lorry freight rates across various routes, calculated based on the route density and the dynamic freight rates of routes across the country.

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