



PRICETRENDS

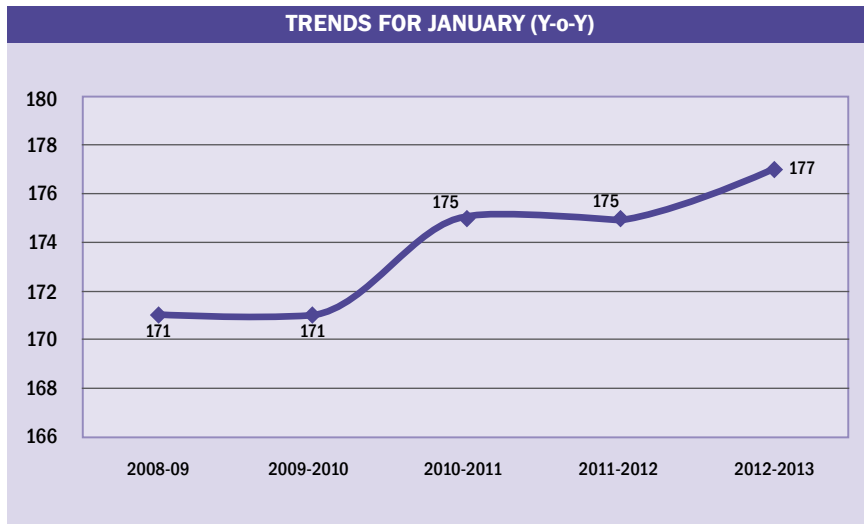
IRFI Trend for January 2013

The RFI stood at 177 points in the month of January 2013 which is 2 points higher in comparison to the corresponding period last year.

ZONAL FREIGHT TRENDS

The overall freight rates have decreased by 0.90% as compared to last month. The freight rates from Kolkata registered the highest increase of 7.56% in comparison to the last month due to insufficient availability of return load mostly from the southern part of the country, whereas the freight rates from Delhi registered the highest decrease of 4.21% in comparison to the last month due to sufficient availability of vehicles.

INDEX TREND FOR 5 YEARS:



COMMERCIAL VEHICLES DOMESTIC SALES:

The overall Commercial Vehicles (CVs) segment registered a marginal growth of 0.74% in April–December 2012 as compared to the corresponding period last year, while Medium & Heavy Commercial Vehicles (M&HCVs) registered a negative growth at -19.13% and Light Commercial Vehicles (below 7.5 tonne) grew at 15.61%. In December 2012, M&HCVs sales declined by -38.34% over December 2011.

FORECAST FOR FEBRUARY 2013:

The RFI in February 2012 over February 2011 had registered a decrease of 1 point. The freight rates in February 2013 are expected to increase marginally because of the recent hike in diesel prices and the approaching financial closing of many companies.

Indian Road Freight Index (IRFI), a service introduced by Transport Corporation of India (TCI), is an index of weighted average lorry freight rates across various routes, calculated based on the route density and the dynamic freight rates of routes across the country.

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